


# Bryte Risk Services Botswana







Bryte Insurance is  
the premier, proactive  
personal and business  
risk specialist.

# Our Board



**Edwyn O'Neill**  
Non-Executive Chairman

Edwyn has extensive auditing experience within the financial services sector with specialised knowledge in retail and stockbroking, treasury, corporate and investment banking and securities trading. Before leaving KPMG in 2006 to assume the role of Chief Financial Officer – Barclays Africa, Edwyn was the partner in charge of the Bank Audit Division of Financial Services. Prior to joining Absa Insurance in 2009 as Managing Director, Edwyn was the Chief Financial Officer for Absa Financial Services during 2007, and assumed further responsibility as the Chief Operating Officer from July 2008.



**Collin Molepe**  
Non-Executive Director

Collin joined from Absa Insurance Company where he was Chief Operations Officer and was responsible for the delivery of business change, procurement, business performance, operational systems and customer services. Prior to joining Absa Insurance Company as the General Manager: Claims Cost Control, Collin was Divisional Manager at Discovery Health where he was responsible for developing and implementing the strategic direction for the Health claims processing unit.



**Dziki Nganunu**  
Resident Director and Chief Executive Officer

Dziki was appointed as Chief Executive Officer effective from 1 September 2015. Dziki's last two roles as Managing Director of both Botswana Insurance Company (March 2005 – September 2014) and Marsh Botswana (January 2004 – March 2005) respectively have provided him with a deep understanding of the short-term insurance market in Botswana. Dziki is a values-driven leader who has an appreciation for fostering and nurturing mutually beneficial relationships with brokers and customers.



### Our Purpose

We protect our customers' personal assets and business.

### Our Customers

Our customers are individuals and businesses committed to operating in a responsible and sustainable way.

### Our Value Proposition

- We create meaningful partnerships to protect our customers' personal assets and business
- We enable our customers to better understand and proactively manage their risk
- We provide risk solutions

### Our Ambition

Our customers and partners choose us to manage their risks because of our insight, foresight, skilled teams and high levels of service.

## Our Guiding Principles

A single set of shared principles guide our thinking and our behaviours

<b>Honesty &amp; Integrity</b>	Honesty & Integrity are essential in all of our relationships and will never be compromised
<b>Results oriented</b>	We are results oriented – not political
<b>Team players</b>	We are team players – no “egos”. A confrontational style is not appropriate. We value loyalty – to Fairfax and our colleagues
<b>Hard working</b>	We are hard working but not at the expense of our families
<b>Looking for opportunities</b>	We always look at opportunities
<b>Entrepreneurial</b>	We are entrepreneurial. We encourage calculated risk taking. It is all right to fail but we should learn from our mistakes
<b>Never bet the company</b>	We will never bet the company on any project or acquisition
<b>Have fun</b>	We believe in having fun – at work!



## Our Brand

Our brand is reflective of our long-standing heritage, our track record of proven expertise and our unparalleled sector insights. The choice we have made for the physical iteration of the brand is based on light – shining the light on risk and understanding risk from the smallest detail to the biggest picture.

We passionately subscribe to the idea of partnering with our brokers and customers. Our new logo symbolises this core pledge as it represents the joining of Bryte and Brokers and Business.

## Our Insurance Solutions

Our business is founded on the heritage of invested partnerships and therefore all that we offer includes our focused expertise and, above all, high levels of service.

### Personal Insurance

We are passionate about contributing to growth in the home and motor sector. Our policies have been designed to help customers' to protect their properties and motor vehicles against risk.

### Business Insurance

We offer an extensive range of tailored commercial insurance solutions for small, medium and large businesses.

### Specialist Insurance

Our portfolio of specialist covers is extensive. Our team have a deep understanding of business risk across many sectors; they always consider the individual customer and are able to tailor personalised coverage to suit large, medium and small businesses.

### Insurance Partnerships

Our portfolio of specialist UMAs allows our brokers and customers to access a set of market-leading niche offerings.



## Contact

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**B.I.C.B Limited trading as Bryte Risk Services Botswana**

A Fairfax Company

Registration No. BN2017/6844